



Account Executive

About us

MMO Life B.V. (www.mmolife.org) is the world's leading **international MMO marketing company**. As an aggregator of massively multiplayer online (MMO) and role-playing games (RPG) we deploy the best content through our own domains as well as through our recently launched MMO affiliate platform MMO Traffic (www.mmotraffic.com).

Established in 2009, we are a young and fast growing company and give people the chance to grow with us. To strengthen our team we are searching for Account Executive for our headquarters in Haarlem, The Netherlands.

Your role

As an Account Executive you will be the main support to the Business Development Manager in their objective to build and maintain excellent relationships with the world's best MMO developers and publishers.

This multi-tasked position will involve all aspects of 'account management' of these relationships including reporting, analysis and delivery. You have the ability to multi task effectively with frequent interruptions and work productively in a fast-paced, rapidly growing organization.

You will report to the Commercial Director.

Your tasks

- The monthly commercial data collection related to partner content activities
- Quality Assurance – ensure that the developers games and content have been integrated properly onto MMO Life's portals and the affiliate platform
- Ensure correct reporting is maintained between the affiliate platform and the company's CRM tool, Salesforce.
- To fulfill various administrative tasks related to financial administration, commercial reports and contract administration
- To provide support in coordinating daily administration: travels arrangements, financial documents, in- and out- mails, event coordination
- To manage and maintain the contacts database

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Must haves

- You are a fast adapter and have strong commercial skills
- You have a pro-active attitude and do not have 9-5 attitude
- You are analytic and a flexible person
- You have finished a relevant high level education (HBO CE)
- You have an international mindset
- You speak and write fluent Dutch and English and preferably German
- You are able to have a helicopter view at any point
- You are able to create and implement procedures
- You have exceptional communications skills (written and verbal)
- You have a hands on approach and are a self starter
- You are able to work accurately
- You have at least an interest in (preferably a passion for) online games especially MMO's
- You are familiar to work with all MS Office software (Word, Excel, PowerPoint)

How to apply

To apply, please email your CV and a motivation letter with salary expectations quoting the vacancy description to: simon@mmolife.org

Contact Information

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